Press release
November 7, 2018

ENGIE results as of September 30, 2018
Sustained organic growth and confirmation of full-year guidance

Results as of September 30, 2018 demonstrate the strength of the ENGIE model. Despite negative financial impacts due to major unplanned maintenance on nuclear units in Belgium, adverse exchange rates and the dilutive effect of disposals, EBITDA is stable over the period and shows a solid organic[1] growth.
This 5.0% organic EBITDA growth reflects the performance across all the Group's businesses.
ENGIE confirms its 2018 financial targets for the net recurring income Group share (at the low end of the range), net financial debt / EBITDA ratio and dividend. This confirmation is based notably on the assumption of a restart of Belgian nuclear units according to the schedule published in REMIT[2] as of today and an EBITDA slightly below[3] the EUR 9.3 and 9.7 billion initial indicative range.

Key figures as of September 30, 2018[4]

- **Revenues: EUR 43.0 billion**, up 0.4% on a reported basis and up 1.0% on an organic basis.
- **EBITDA: EUR 6.5 billion,** down 0.3% on a reported basis and up 5.0% on an organic basis.
- **Current operating income[5]: EUR 3.5 billion**, stable on a reported basis and up 7.7% on an organic basis.
- **Net financial debt: EUR 20.6 billion**, down EUR 1.9 billion compared to end of 2017.

Consistent with the transformation plan started in 2016, ENGIE successfully pursued the development of its main strategic activities.
Its positions have thus been strengthened in **client solutions** by targeted acquisitions in services in the USA, by an order book growth in installation activities as well as by an increase in the number of gas and electricity market offers sold in France. In **networks**, 2 million gas smart meters in France have been installed to date. In **renewables**, around 0.8 GW of wind and solar capacity has already been added in 2018 and a further 1.2 GW is expected to be commissioned by the end of 2018.
Through disposals and growth investments incurred as well as performance gains achieved since the start of the 3-year plan 2016-18, the Group is now **reshaped** and **more profitable**, with an **enhanced growth potential**.

With respect to nuclear activities, Electrabel, a subsidiary of ENGIE, updated its **schedule of outages for several units in Belgium** at the end of September 2018. Belgian nuclear power plants' technical availability is now expected at 52% for 2018, inducing a **negative EBITDA contribution from nuclear activities expected at EUR -0.6 billion for 2018**.
Important actions are underway to solve these temporary technical issues in close cooperation with Belgian authorities, both to mitigate their negative financial impacts and to support Belgium in securing its power supply for this winter.

ENGIE's net financial debt has been significantly reduced, chiefly from the increase in operating cash flow generated[6]. The **Group's robust financial structure has been confirmed** by rating agencies which position ENGIE as an industry leader on that respect.

N.B. Footnotes are on page 7.

During the presentation of the financial results as of September 30, 2018, Isabelle Kocher, ENGIE's CEO, stated: "*ENGIE is delivering a solid growth since the beginning of the year, apart from nuclear activities in Belgium. This good performance offsets the financial impacts stemming from the Belgian nuclear power plants which should gradually come back to availability levels achieved over the past years thanks to our teams' efforts. ENGIE pursues the development of its main strategic activities, notably low CO_2 power generation, networks and client solutions.*"

Financial data as of September 30, 2018

In EUR billion	09/30/2018	09/30/2017[7]	Δ 2018/17 gross	Δ 2018/17 organic
Revenues	**43.0**	42.9	+ 0.4%	+ 1.0%
EBITDA	**6.5**	6.5	- 0.3%	+ 5.0%
Current operating income[5]	**3.5**	3.5	+ 0.0%	+ 7.7%
Cash flow from operations[8] (CFFO)	**4.7**	5.3	EUR - 0.6 bn	
Financial Net Debt	**20.6**	EUR - 1.9 bn vs. 12/31/2017		

Analysis of financial data as of September 30, 2018

Revenues of EUR 43.0 billion

Revenues amounted to EUR 43.0 billion as of September 30, 2018, up 0.4% on a reported basis and 1.0% on an organic basis.
Reported revenue growth was affected by an adverse exchange rate against the euro on almost all foreign currencies (mainly on US dollar, Brazilian real and Australian dollar) offset by an overall positive scope effect.
Organic revenue growth was mainly driven by a sharp increase in renewable power generation, mainly hydro power, in France and Brazil, and by the introduction of gas storage regulation in France. These positive effects were partly offset in particular by the lower contribution of nuclear activities in Belgium stemming from lower volumes due to higher unavailabilities and from lower achieved price. Furthermore, revenues are also impacted by the new accounting treatment of long-term gas supply contracts in Europe since the end of 2017, with no impact on EBITDA, and by less favorable market conditions for merchant power generation in Europe.

EBITDA of EUR 6.5 billion

EBITDA of the period amounted to EUR 6.5 billion, down 0.3% on a reported basis and up 5.0% on an organic basis.
Reported EBITDA growth included an adverse exchange rate effect, notably due to the depreciation of the Brazilian real and US dollar against the euro. It also included a negative scope effect stemming chiefly from the sale of the Loy Yang B coal-fired power plant in Australia in early 2018 and of the thermal power generation business in the United Kingdom and Poland in 2017. This negative scope effect is partly offset by two new hydro power station concessions acquired in Brazil in late 2017 and by several acquisitions in 2017, including Tabreed, the leader in district cooling networks in the Middle East, and Keepmoat Regeneration, the leader in regeneration services for local authorities in the United Kingdom.

The organic EBITDA growth was mainly driven by the good performance from the energy management activities, due to favorable market conditions in Europe and to the impact of the change of management set up for some of GEM (Global Energy Management) Business Unit's long-term contracts, by revenue-related developments and by the impacts of the *Lean 2018* performance program. These impacts more than offset the outages at the Belgian nuclear power plants during the period.

Organic EBITDA performance varied across segments:

- **North America** delivered an organic EBITDA growth driven by favorable climate effects in the USA and in Canada for thermal and renewable power generation activities and by the contribution of the Holman solar farm in Texas, commissioned in the second half of 2017.

- **Latin America** reported an organic EBITDA growth driven mainly by an improvement in the contribution from hydro power generation in Brazil, by increasing tariffs in gas distribution in Mexico and Argentina and by new long-term power purchase agreements (PPA) in Chile. These impacts are partly offset by the expiration of long-term PPAs in Peru at the end of 2017.

- **Africa/Asia** reported an organic EBITDA decrease, mainly due to the unfavorable impacts relating to positive one-offs in 2017 related to the Fadhili contract in Saudi Arabia and to the resolution of disputes in the Middle East, as well as to the closure of the Hazelwood coal-fired power plant in Australia in March 2017.

- **Benelux** reported an organic EBITDA decrease, mainly due to lower volumes caused by prolonged outages of different nuclear units (mainly Doel 3 from September 22, 2017 to August 5, 2018 and Tihange 3 since March 31, 2018) and also to a decrease in hedged power prices. These negative impacts were partially offset by higher volumes in the energy retail business.

- **France** reported an organic EBITDA growth, driven primarily by a sharp increase in renewable hydro power generation, partly offset by a decrease in the retail gas activities margins.

- **Europe excluding France & Benelux** reported an organic EBITDA growth, mainly due to a better performance of energy sales in Italy and Romania and to favorable hydrological conditions in Spain.

- **Infrastructures Europe** delivered an organic EBITDA growth mainly due to the introduction of gas storage regulation in France on January 1, 2018 coupled with a good performance in gas storage business in the United Kingdom.

- **GEM (Global Energy Management)** delivered an organic EBITDA growth, mainly driven by the good performance from the energy management activities in a favorable market environment, compared to the first quarter of 2017 which had suffered supply difficulties in the south of France, and by the impact of the change of management set up for some long-term contracts.

- The **Other** segment reported an organic EBITDA growth despite the lower contribution from merchant thermal power activities in Europe, having benefitted from exceptionally good market conditions in 2017, because this lower contribution is more than offset by cost savings under the *Lean 2018* program.

Current operating income[5] of EUR 3.5 billion

Current operating income after share in net income of entities accounted for using the equity method amounted to EUR 3.5 billion, stable on a reported basis and up 7.7% on an organic basis, supported by the increase in EBITDA and lower amortizations compared with 2017.

Net financial debt at EUR 20.6 billion

Net financial debt stood at EUR 20.6 billion, down EUR 1.9 billion compared with December 31, 2017. This variation was mainly due to EUR 4.7 billion of cash flow from operations[8], EUR 4.2 billion of impacts of the portfolio rotation program (including in particular the closing of the sale of the exploration and production business, of the LNG midstream and upstream business, of the Loy Yang B coal-fired power plant in Australia and of the distribution business in Hungary, as well as the classification as “Assets held for sale” of the interest in Glow, a power plant operator in the Asia-Pacific region), EUR 0.4 billion net change in hybrid bonds outstanding and a slightly favorable exchange rate effect. These items were partially offset by gross investments of EUR 5.7 billion in the period, dividends paid to ENGIE SA shareholders of EUR 0.8 billion and to non-controlling interests of EUR 0.6 billion.

Cash flow from operations (CFFO)[8] amounted to EUR 4.7 billion, down EUR 0.6 billion. The decrease stemmed chiefly from the return to a normalized EUR -1.0 billion level of change in working capital, partly offset by an increase in operating cash flow generated[6], by lower tax expenses and by a reduction in the cost of debt.

At the end of September 2018, the **net financial debt / EBITDA ratio** stood at 2.25x, below the target of ≤2.5x and slightly up compared to end of 2017. The average cost of gross debt decreased slightly compared to end of 2017, reaching 2.53%.
The **net economic debt[9] / EBITDA ratio** stood at 3.8x, stable compared to end of 2017.

On April 30, 2018, S&P upgraded its outlook for ENGIE from negative to stable, maintaining an A- rating.
On June 13, 2018, Moody’s confirmed its A2 rating with a stable outlook on ENGIE.

Successful strategic repositionning for ENGIE

ENGIE successfully pursued its **strategic repositionning**:

- the **portfolio rotation program** stands to date at EUR 12.9 billion[10] of announced and already entirely closed divestments (without taking into account the disposal of the interest in Glow);
- the **investments program** is finalized with EUR 13.8 billion[10] invested in growth Capex since 2016 and EUR 1.1 billion in investments secured at the end of September 2018;
- the ***Lean 2018* performance program** reported, at the end of September 2018, EUR 1.2 billion[10] of cumulated net gains accretive to EBITDA. To date, the Group has identified all actions required to reach the target of EUR 1.3 billion in savings by the end of 2018.

This strategic repositionning is reflected in the Group's leading positions in **renewable activities**, which now represent around 24% of the Group's installed capacity and include a pipeline of projects of more than 10 GW. In **networks**, the Group holds more than EUR 27 billion in regulated assets in France and is

pursuing important international developments, in particular in Central and Latin America. In **client solutions**, the Group has more than 24 million B2C contracts and has added more than EUR 2 billion revenues in B2B through acquisitions since 2015.
Furthermore, this successful strategic repositionning materializes by a **higher profitability of the Group**, with notably a ROCEp expected up 30bps over the 2016-18 period[11].

2018 financial targets

The Group confirms its 2018 financial targets[12]:

- **Net recurring income Group share between EUR 2.45 and 2.65 billion, expected at the low end of the range.** This target is based notably on the assumption of a restart of Belgian nuclear units according to the schedule published in REMIT as of today and on an estimated EBITDA slightly below[3] the EUR 9.3 and 9.7 billion indicative range communicated to the market on March 8, 2018;
- **Net financial debt / EBITDA ratio below or equal to 2.5x** and a maintained **"A" category rating**;
- **Dividend of EUR 0.75/share**, in cash, for fiscal year 2018.

Group significant events

- **January 10, 2018: ENGIE sets new hybrid bond record with the lowest coupon ever achieved by a Corporate**. ENGIE took advantage of the attractive market conditions to place its first Green Hybrid Bond (Deeply Subordinated Perpetual Bond) of an amount of EUR 1 billion, with a coupon of 1.375% and a first Non-Call period of 5.25 years. The bond is intended to replace the outstanding notes of EUR 600 million, 3.875%, Non-Call 2018 and of GBP 300 million, 4.625%, Non-Call 2019. With these issues, the total amount of bonds issued by ENGIE in Green Bond format since 2014 reaches EUR 6.25 billion, confirming ENGIE's commitment to play a leading role in the energy transition whilst supporting the development of green finance.

- **May 18, 2018: Decision of the Board of Directors: Jean-Pierre Clamadieu new ENGIE Chairman**. Following the General Shareholders' Meeting which marked the end of Gérard Mestrallet's term as Chairman of the Board and the designation of Jean-Pierre Clamadieu as an independent administrator, the ENGIE Board met and unanimously appointed Jean-Pierre Clamadieu as new Chairman. The Board also appointed Gérard Mestrallet as Chairman of Honour of the Group, acknowledging the whole of his action. In addition, the Board registered the resignation of Stéphane Pallez. Ross McInnes, appointed as an independent administrator by the General Shareholders' Meeting, joins the Audit Committee. Christophe Agogué, who succeeds Olivier Marquer whose term as employee administrator for the "engineers, managers and equivalent college" expired, is appointed as member of the Ethics, Environment and Sustainable Development Committee. The Board of Directors is now composed of 19 members, including 9 independents, 8 women and 5 different nationalities.

- **May 18, 2018: Reaction concerning the French Conseil d'Etat's decision on regulated tariffs for the sale of electricity in France.** ENGIE acknowledges the Conseil d'Etat's decision, announced on May 18, 2018, ruling that regulated tariffs for the sale of electricity do not comply with the European law, due to the absence of a mechanism allowing for a periodic re-examination of the tariffs in addition to their overly broad application engulfing private and professional customers. ENGIE welcomes this beneficial decision for professional clients who will have a real choice through more competitive prices and easier access to innovative offers proposed by suppliers such as ENGIE. ENGIE nonetheless regrets the Conseil d'Etat's analysis which diverges from its viewpoint dating back to July 19, 2017 when it considered, for different reasons, that the pursuit of regulated tariffs for natural gas did not comply with the European Law, after having called upon the European Union's Court of Justice. ENGIE will therefore be attentive to the periodic re-examination of regulated tariffs for the sale of electricity to private consumers enabling alternative suppliers to provide competitive offers and efficiently compete with the historic operator. Indeed, the Group considers that the pursuit of regulated tariffs for the sale of electricity to private customers would prolong a deep distortion of competition which exists on the energy markets, where the same actors are active, excessively reinforcing the dominant position of France's historical electricity operator. It will belong to the European authorities and Courts, which were not questioned on the matter, in contrast with regulated tariffs for the sale of natural gas, to express their point of view.

- **June 20, 2018: ENGIE denies having received any State aid from Luxembourg**. ENGIE takes note of the European Commission's decision issued on June 20, 2018, against Luxembourg. The latter relates to two tax rulings dated 2008 and 2010 regarding the tax treatment of the financing operations of the Group's activities in Luxembourg. ENGIE has fully complied with the applicable tax legislation and considers that it has not benefited from a State aid. In addition, ENGIE was transparent by requesting, from the Luxembourg authorities, a ruling confirming its correct interpretation of Luxembourg law. ENGIE will assert all its rights to challenge the State aid classification considering that the Commission did not demonstrate that a selective tax advantage was granted. Therefore, ENGIE will apply for annulment of this Commission's decision before the relevant courts.

- **July 06, 2018: Change to ENGIE's Executive Committee as of July 6, 2018**. In order to coordinate the performance efforts of ENGIE's operational entities, Paulo Almirante becomes Chief Operating Officer (COO) of the Group. With strong and acknowledged industrial expertise and international experience, he will support the action of the members of the Executive Committee in relation to the current performance and development programs. He remains Executive Vice President, in charge of the Generation Europe, Brazil, NECST (North, South and Eastern Europe), MESCAT (Middle East, South and Central Asia and Turkey) Business Units, and of Environmental and Social Responsibility.

- **July 13, 2018: ENGIE, in partnership with Nexity, plans to create its future campus in an exemplary eco-district near Paris**. ENGIE and Nexity have concluded a financial and technological partnership to acquire and together develop an exemplary eco-district, a 9-hectares plot of industrial land at La Garenne-Colombes, in the Hauts-de-Seine department (92) in France. This new Paris La Défense centre will host the future ENGIE eco-campus. The two groups will pool their respective expertise in sustainable cities and energy transition in order to develop this general interest urban project, in close collaboration with the municipality and the public stakeholders. For ENGIE, in compliance with the prerogatives of the representative bodies of the staff concerned, this would mean creating, by 2022-2023, a bespoke campus of more than 120,000 m², conceived according to the highest standards for quality of life at work, thereby bringing together the Île-de-France teams in one place, promoting cooperation, cross-disciplinarity and openness.

- **August 3, 2018: Results of the 'Link 2018' plan: ENGIE reaches 4% employee shareholding with 40,000 new subscriptions.** Launched by ENGIE on 15 February 2018 and concluded on 2 August, the Link 2018 employee shareholding plan enabled more than 40,000 Group employees in 18 countries to take part, with a total amount of 340 million euros in subscriptions, representing 33 million shares.This is the first employee shareholding operation since the strategic shift made by ENGIE in 2016 aimed at refocusing the Group on growth businesses, a move whose realisation is the result of the commitment of its employees. The number of subscribers increased by more than 25% compared to the previous initiative, Link 2014, demonstrating employees' confidence in the transformation plan. In France, more than 30,000 employees have made a 10-year commitment by subscribing to the new Link+ scheme. Employee shareholders now hold more than 4% of ENGIE's capital. The Group is thus allowing its employees to contribute in a different way to its transformation, by acquiring shares in the company on preferential terms.

- **September 18, 2018 : ENGIE, the leading utility of the Dow Jones Sustainability Index World.** ENGIE's CSR performance has once again been recognised by the extra-financial rating agency RobecoSAM which has confirmed the Group's membership of the Dow Jones Sustainability Index (DJSI) World and Europe indices in 2018. The 2018 assessment places the Group as "industry leader" in its sector (Multi and Water Utilities) with a score of 82 out of 100. Launched in 1999, the DJSI World is the first global index to distinguish the best performing companies with respect to sustainability. Companies included in the DJSI are recommended for sustainable investment by RobecoSAM, whose rating is considered the most renowned among experts (including NGOs, public administrations, universities, businesses, media) and as the most credible, after the CDP (formerly the Carbon Disclosure Project).

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Footnotes

[1] Excluding forex and scope.
[2] Regulation (EU) Nr. 1227/2011 from the European Parliament and the European Council on the transparency and stability of the European energy markets.
[3] Expected at around EUR 9.2 billion.
[4] Variations vs. 9M 2017.
[5] Including share in net income of associates.
[6] Cash generated from operations before income tax and working capital requirements.
[7] 2017 figures restated for LNG midstream and upstream activities classified as discontinued operations as from March 2018 and for IFRS 9 & 15.
[8] Cash Flow From Operations (CFFO) = Free Cash Flow before maintenance Capex.
[9] Figures restated for LNG midstream and upstream activities classified as discontinued operations as from March 2018 and pro forma provisions and leases.
[10] Cumulated impact from January 1, 2016 to September 30, 2018.
[11] Return On productive Capital employed (ROCEp), end 2018 (estimate) compared to end 2015 (actuals)
[12] These targets and indications exclude E&P and LNG contributions and assume average weather conditions in France, full pass through of supply costs in French regulated gas tariffs, unchanged significant Group accounting principles except for IFRS 9 & 15, no significant regulatory and macro-economic changes, commodity price assumptions based on market conditions as of December 31, 2017 for the non-hedged part of the production, and average foreign exchange rates as follows for 2018: EUR /$: 1.22; EUR /BRL: 3.89 and do not consider significant impacts on disposals not already announced at December 31, 2017.

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The presentation of the Group’s financial results as of September 30, 2018 used during the investor conference call is available from the Group’s website:

http://www.engie.com/en/investors/results/results-2018/

UPCOMING EVENTS

February 28, 2019: FY 2018 results publication

May 17, 2019: Shareholders meeting

Important notice

The figures presented here are those customarily used and communicated to the markets by ENGIE. This message includes forward-looking information and statements. Such statements include financial projections and estimates, the assumptions on which they are based, as well as statements about projects, objectives and expectations regarding future operations, profits, or services, or future performance. Although ENGIE management believes that these forward-looking statements are reasonable, investors and ENGIE shareholders should be aware that such forward-looking information and statements are subject to many risks and uncertainties that are generally difficult to predict and beyond the control of ENGIE, and may cause results and developments to differ significantly from those expressed, implied or predicted in the forward-looking statements or information. Such risks include those explained or identified in the public documents filed by ENGIE with the French Financial Markets Authority (AMF), including those listed in the "Risk Factors" section of the ENGIE (ex GDF SUEZ) reference document filed with the AMF on March 28, 2018 (under number D.18-0207). Investors and ENGIE shareholders should note that if some or all of these risks are realized they may have a significant unfavorable impact on ENGIE.

About ENGIE

We are a global energy and services group, focused on three core activities: low-carbon power generation, mainly based on natural gas and renewable energy, global networks and customer solutions. Driven by our ambition to contribute to a harmonious progress, we take up major global challenges such as the fight against global warming, access to energy to all, or mobility, and offer our residential customers, businesses and communities energy production solutions and services that reconcile individual and collective interests.
Our integrated - low-carbon, high-performing and sustainable - offers are based on digital technologies. Beyond energy, they facilitate the development of new uses and promote new ways of living and working. Our ambition is conveyed by each of our 150,000 employees in 70 countries. Together with our customers and partners, they form a community of imaginative builders who invent and build today solutions for tomorrow.

2017 turnover: EUR 65 billion. Listed in Paris and Brussels (ENGI), the Group is represented in the main financial (CAC 40, BEL 20, Euro STOXX 50, STOXX Europe 600, MSCI Europe, Euronext 100, FTSE Eurotop 100, Euro STOXX Utilities, STOXX Europe 600 Utilities) and extra-financial indices (DJSI World, DJSI Europe and Euronext Vigeo Eiris - World 120, Eurozone 120, Europe 120, France 20, CAC 40 Governance).

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APPENDIX: CONTRIBUTIVE REVENUES BY REPORTABLE SEGMENT

Revenues *In EUR million*	**Sep. 30, 2018**	**Sep. 30, 2017**	**Gross variation**	**Organic variation**
North America	2,451	2,170	+ 12.9%	+ 8.2%
Latin America	3,438	3,325	+ 3.4%	+ 14.7%
Africa / Asia	2,984	3,004	- 0.7%	+ 4.6%
Benelux	4,740	4,898	- 3.2%	- 3.2%
France	10,528	9,828	+ 7.1%	+ 4.2%
Europe excl. France & Benelux	6,782	6,168	+ 10.0%	+ 6.0%
Infrastructures Europe	4,133	3,779	+ 9.4%	+ 9.4%
GEM	4,844	5,776	- 16.1%	- 15.8%
Other	3,143	3,922	- 19.9%	- 10.6%
ENGIE Group	**43,043**	**42,870**	**+ 0.4%**	**+ 1.0%**

Group revenues increased by 0.4% on a gross basis with EUR +595 million of perimeter effects (EUR +1,159 million of scope in effects mainly due to the acquisitions of Keepmoat Regeneration in the United Kingdom, of Talen in the United States, of MCI in France and to the contribution of the Jaguara and Miranda hydroelectric power plants in Brazil and EUR -564 million of scope out effects namely due to the sale of thermal power generation activities in the United Kingdom, Australia and Poland), EUR -829 million change effect due to negative foreign exchange impact on almost all foreign currencies, mainly US dollar, Brazilian real and Australian dollar, and EUR +407 million of organic growth. On an organic basis, revenues increased by 1.0%.

Revenues for the **North America** segment were up on a gross basis due to the positive contribution of the acquisitions of the services activities of Talen in September 2017 and of Unity in March 2018 in the United States partly offset by the negative foreign exchange impact. On an organic basis, the increase was mainly due to favorable climat effects in the USA and in Canada for thermal and renewable power generation activities.

Revenues for the **Latin America** segment were up on a gross basis as a result of the contribution of the hydroelectric concessions agreement signature in Brazil at the end of 2017 and of the organic growth partially offset by the negative foreign exchange impact coming from the Brazilian real (-18%) and the US dollar (-6%). On an organic basis, the increase was due to higher contribution of hydroelectric power generation activities in Brazil, to tariffs increases in gas distribution activities in Mexico and in Argentina and to new long-term power purchases agreements (PPA) in Chile, partly offset by the expiration of long-term PPAs in Peru at the end of 2017.

Revenues for the **Africa / Asia** segment were slightly down on a gross basis but up on an organic basis. The gross variation was mainly due to negative foreign exchange (US dollar, Australian dollar and Turkish lira) with a non significant impact of scope effects (the negative effect of the disposal of the Loy Yang B coal-fired power plant in Australia in January 2018 being more than compensated by the positive contributions of acquisitions in Client solutions activities in South Africa, Morocco, Ivory Coast, Uganda and Australia). The organic increase resulted mainly from higher sales in the energy retail activities in Australia and from an higher contracted power production in Thailand, partially offset by the closure of the Hazelwood coal-fired power plant in Australia in March 2017 and by lower contracted power production in Turkey.

Revenues for the **Benelux** segment were decreasing both on a gross and organic basis. This decrease was mainly due to both lower volumes because of higher unplanned unavailabilities in 2018 than in 2017 (in particular Doel 3 from September 22, 2017 to August 5, 2018 and Tihange 3 since March 31, 2018) and to lower achieved prices in nuclear power generation. These negative effects were partially offset by higher volumes sold in energy supply activities.

Revenues for the **France** segment were increasing both on gross and organic basis. Gross growth was explained by the acquisition of several energy services companies (mainly MCI and Icomera). The organic increase was notably related to higher hydroelectric power generation and to higher electricity sales on the retail market.

Revenues for the segment **Europe excluding France and Benelux** showed gross and organic growth, mainly in the client solutions activities. Gross growth was notably explained by the acquisition of Keepmoat Regeneration (buildings regeneration in the United Kingdom) in April 2017 which was partially offset by the negative foreign exchange effect of the British pound, the Romanian leu and the Swiss franc. Organic growth benefitted from the energy sales retail business launched in June 2017 in the United Kingdom, from higher gas and power prices in commercialization activities in Romania and from the development of services in Austria, Romania and Spain.

Revenues for the segment **Infrastructures Europe** were increasing both on gross and organic basis mainly due to the introduction of gas storage regulation in France on January 1, 2018, to higher sales in storage activities in the United Kingdom and to a good commercial performance in LNG terminals. This increase was partially offset by an unfavorable temperature effect for gas distribution activities and by the negative impact of tariffs revisions also for gas distribution in France (-2.05% as of July 1, 2017 and +2.01% as of July 1, 2018).

Revenues for the segment **GEM (Global Energy Management)** were down both on gross and organic basis mainly because of the change in accounting method applied to the management of long-term supply contracts for gas, transport and storage capacities.

Revenues for the **Other** segment declined both on gross and organic basis. Gross decrease is explained mainly by the disposal of thermal generation activities in the United Kingdom and in Poland in 2017. Organic decrease in the period is mainly due to a decrease in gas sales to industrial clients in France and to less favorable market conditions in 2018 for merchant thermal power activities in Europe.

APPENDIX: COMPARABLE BASIS ORGANIC GROWTH ANALYSIS

In EUR million	Sep. 30, 2018	Sep. 30, 2017	Gross/organic variation
Revenues	**43,043**	**42,870**	**+ 0.4%**
Scope effect Exchange rate effect	-1,159	-564 -829	
Comparable basis	**41,884**	**41,478**	**+ 1.0%**

In EUR million	Sep. 30, 2018	Sep. 30, 2017	Gross/organic variation
EBITDA	**6,462**	**6,485**	**- 0.3%**
Scope effect Exchange rate effect	-140	-232 -233	
Comparable basis	**6,322**	**6,020**	**+ 5.0%**

In EUR million	Sep. 30, 2018	Sep. 30, 2017	Gross/organic variation
Current operating income[5]	**3,505**	**3,503**	**+ 0.0%**
Scope effect Exchange rate effect	-121	-176 -186	
Comparable basis	**3,384**	**3,142**	**+ 7.7%**

APPENDIX: OTHER GROUP SIGNIFICANT EVENTS

Develop low CO_2 power generation activities

From January 1 to September 30, 2018:

- ENGIE and SUEZ partners to boost energy transition in France by developing solar energy.
- French President Macron, Indian Prime Minister Modi and ENGIE CEO Isabelle Kocher inaugurate ENGIE's Mirzapur solar power plant in India.
- ENGIE acquires Infinity Renewables, a leading developer of utility-scale wind and solar projects in the United States.
- ENGIE's renewable energy generation capacities in India amount to 1 GW following the attribution of a 200 MW wind project.
- AIR PRODUCTS and ENGIE launch innovative partnership - Blockchain technology to certify the traceability of green electricity.
- ENGIE and Meridiam win two solar photovoltaic projects in Senegal.
- New step for ENGIE in renewable energy with the development of a 300 MW wind project in Spain.
- ENGIE confirms its number one position in the solar and wind energy sectors in France with the acquisition of the LANGA group.
- ENGIE disposes of its entire stake in Glow, in Asia-Pacific, and thus will no longer operate any coal-fired assets in the region.
- ENGIE and EDPR welcome the confirmation of their offshore wind projects in France.
- ENGIE and SUSI to construct 208 MW Norwegian wind farm.
- ENGIE, the leader of the last call for solar tenders with nearly 230 MW awarded, confirms its position as solar No. 1 in France.
- ENGIE strengthens its position as France's leading wind energy company with the acquisition of a portfolio of projects worth nearly 500 MW.

From October 1, 2018:

- ENGIE and GreenYellow create a company dedicated to the development of solar photovoltaic self-consumption for companies and authorities in France.
- Offshore wind turbines of the islands of Yeu and Noirmoutier: green light for ENGIE, EDPR and la Banque des Territoires

Develop networks

From January 1 to September 30, 2018:

- On February 22, the French Energy Regulation Commission (CRE) published three deliberations to implement the reform of gas storage in France.
- Partners in the GRHYD project inaugurate France's first Power-to-Gas demonstrator.

Develop integrated solutions for clients

From January 1 to September 30, 2018:

- Agreement signed for the control of Electro Power Systems, pioneer in hybrid storage solutions.
- ENGIE acquires SoCore in the United States, a fully-integrated developer, owner, and operator of solar projects based in Chicago.

- ENGIE and Axium acquire energy system serving six Harvard-affiliated Medical Institutions in the United States.
- ENGIE acquires Unity International Group, a premier electrical construction and maintenance provider based in New-York.
- ENGIE enriches its self-consumption solar offering in France.
- ENGIE strengthens its position in airport services with the acquisition of a Swiss company.
- ENGIE inaugurates the largest hydrogen utility fleet and the first alternative multi-fuel station in France.
- ENGIE acquires Flashnet, an IoT company specialized in Smart Public Lighting.
- ENGIE invests in HomeBiogas, an innovative small scale biogas system provider.
- ENGIE and Maltem come together to found blockchain studio and secure EUR 1.9 million in seed funding.

From October 1, 2018:

- ENGIE to provide 100 electric buses in Santiago, Chile by 2019.
- ENGIE set to provide Kingston University in London with an integrated energy, services and regeneration solution.